

# ATA E-BUSINESS CONFERENCE ATRWG SPEC2500

Proprietary

# **AGENDA**

SPEC 2500 QUICK INTRO
ASSET TRANSFER PROBLEM STATEMENT
THE EVOLUTION OF ASSET TRANSFERS
CASE STUDIES
Q&A



# ATA e-Business Program





- International standards program for information exchange to support engineering, maintenance, materiel management and flight operations.
- Open membership
  - 90+ companies in 33 countries
  - Over 800 active individual participants
- Neutral, consensus-based
- Collaborative web site: <u>www.ataebiz.org</u> for documents, balloting, calendars, email

# **ATRWG Quick Intro**



- Team consists or airlines, OEM, MROs, aftermarket services, consultants, lessors, software developers, etc.
- Open Membership
- Neutral, consensus based





 A seamless exchange and availability of digital information throughout the civil aviation industry



- Vision
- Enable the seamless exchange and availability of digital information throughout the civil aviation industry.
- Mission
- Provide the aviation industry with benchmark information standards in support of aircraft maintenance and operations.
- We are committed to evolving shared standards and promoting implementation to contribute to increased business agility and reduced costs, while maintaining the highest levels of safety.



- Leverage and benchmark information standards in support of aircraft maintenance
- Evolving standards through sharing and promoting implementation
- Increase business agility and reduce costs, while maintaining the highest level of safety standards

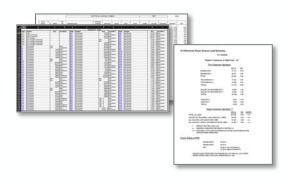
UNIFYING SOLUTIONS THROUGH INDUSTRY COLLABORATION





# Asset Transfer - Problem Statement

#### **INDUSTRY CHALLENGES**



- Labor intensive, limited resources able to focus/dedicate effort
- Aircraft historical data, records formats, mods, and effectivities complicate efforts
- Occur infrequently enough where expertise is never achieved
- Challenges may be unique by aircraft, owner/lessor

#### CONSEQUENCES

- Data errors in baseline set-up
- Data missing in system
- Long timeline to identify a compliance issue
- Dependency on manual processes
- Inability to easily identify issues/escapes/equipment differences
- Delays from contractual requirements

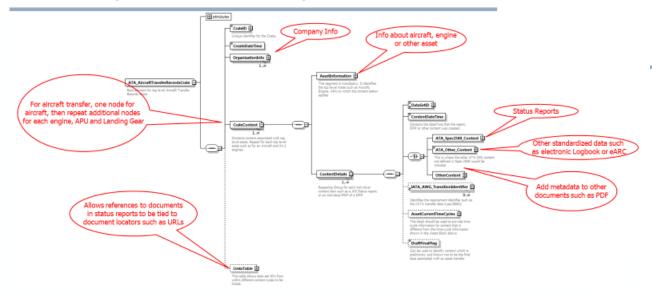
#### **IMPACT**

- Safety
- Non-Compliance / AOG
- Negative publicity / brand impact
- Resource drain
- Research and rework by engineering, records, QC, etc. long after error was made
- Financial penalties

# Top Crate to Code



#### Spec 2500 Excerpt - Crate





#### Sample XML - Top Crate

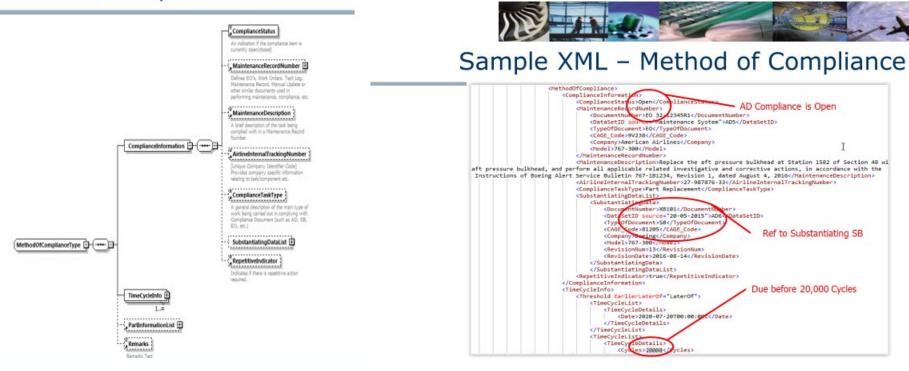
```
ATA AircraftTransferRecordsCrate .....\Schemas\ATA AircraftTransferRecordsCrate.xsd">
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                                    <OrganizationInfo>
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                                          <Name>John Smith</Name>
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                                                   <State></State>
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                                          <Country>United Kingdom</Country>
                                             </PostalAddress>
                                   <Email>john.smith@aviation.com</Email>
                                        <Phone>+441234123123</Phone>
                                          </ContactName>...
```

## UNIVERSAL LANGUAGE FOR TRANSFER REQUIREMENTS

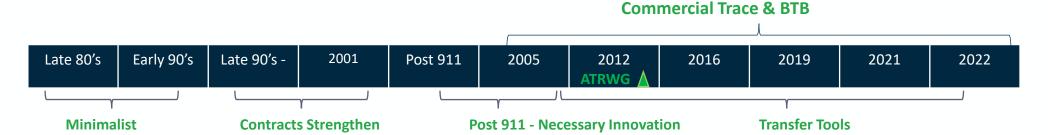
# Method of Compliance Crate to Code



Spec 2500 Excerpt - MOC



# **Evolution of Aircraft Transfers**



# Minimalist 121.380a

- Limited records expectations
- Last done, next due reports were a primary source of information
- Records were rarely organized
- Back-to-birth was not prevalent
- Records format is hardcopy, fiche, and film
- Commercial trace was absent from operator requirements, but present in aftermarket sales

# Contracts Strengthen against 121.380a

- Last done, next due status continues to be a primary source
- MSG 2 Maintenance
   Pgm is front and center
   with Overhaul
   requirements
- Records format begins to shift to electronic
- Commercial trace begins with NIS for airframe & engines
- Contract penalties surface for late records delivery
- BTB REQ for engines are in demand

#### **Post 911**

- Resources are limited due to downsizing
- Process improvements are welcomed and supported
- Electronic records transfers commence via DVD / USB

# Commercial Trace & BTB

- MSG 3 changes requirements and records interpretation
- Electronic records transfers commence via USB
- Commercial trace begins with NIS for airframe & engines + BOS
- BTB REQ for engines are in demand – now can be used for concessions or for sale
- Spec 2500 & IATA

#### **Transfer Tools**

- Digital records systems emerge for compiling records and issue management
- FlyDocs, AirVault, Adminitrak, etc.
- On-site reviews reduce significantly, reduces travel cost
- Exchange occurs via email or a repository link
- IATA "ABC" format has been adopted
- Electronic MIS uploads for components and/or tasks
- Problems emerge from digital format – file size, folder structure, file naming conventions and system uploads

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Observed prior work history

# **Evolution of Aircraft Transfers**

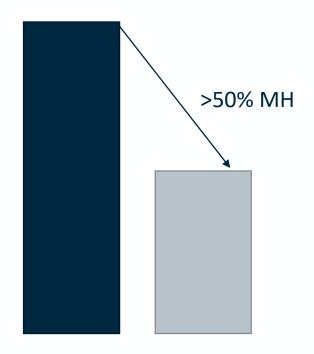
Key Deliverables	1987 -1992	1993-1997	1998-2001	2002-2006	2007-2011	2012-2016	2017	2018	2019 to present
Hardcopy Records									
Records Format: Fiche, and Film									
Electronic Records	Not accepted	Not accepted	Not accepted	Gaining acceptance	Gaining acceptance	Standard Practice			
Transfer reports: LDND, AD/SBs, Major Assemblies, Time-Limited Components, Major Alt									
Dirty Fingerprint Records				l					
Engine Back-to-Birth									
Commercial Trace: NIS and BOS									
Contracts Strengthen due to gap in Regulatory Guidance									
Digital data transfers									
Transfer Tools									
Spec2500									
IATA ABC Format									



# Improvements from Electronic Data Transfers – Reduced Man-hours and Errors

5 key business drivers to solidifying the way forward....

- 1 Reduced real estate for records management
- 2 Reduced man-hours (MH) at >50%
- Reduced concession \$'s for critical components
- 4 Limited the need for on-site reviews, reducing travel costs
- Tools allowed for collaborative issue management in lieu of paper or excel issue tracking





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Observed prior work history

# Case 1: eTransfer Tool for Aircraft

#### Client and context

A regional airline was transferring in a series of aircraft with more than half to be placed into operation while others would be parked. The aircraft delivery span was for seven months.

The previous operator's records were primarily in hard copy format, which resulted in an on-site presence for auditing and digital conversion in preparation for upload into the transfer tool

A couple of months into the project it became known that the transferring carrier would be ceasing their operation. This resulted in an accelerated review of key requirements in a short period of time.

Shifted priorities to ensuring completeness of hard copy records prior to digital conversion.

### Approach

Adapted SeaTec methodology to align with client's existing processes and controls using their internal IATA "like" checklist.

Operated a turn-key process inclusive of:

- Receipt and evaluation of records
- AD compliance
- Bridging of maintenance programs
- Authoring task cards and engineering orders
- Ops Spec pkg for FAA approvals
- Client /MRO work scope decisions
- Data uploads into their Maintenance
- Spares provisioning
- Maintenance Information System (MIS)
- Progress metrics and reporting

Utilizing the client's checklist with the transfer tool created visibility to identify gaps between the previous and the current operator's requirements for contingency plans.

#### Outcomes

The tool allowed for the client to establish pre-defined audit points ahead of an upload into their (MIS)

The tool's approval process allowed for key decisions to be addressed timely based on the documents uploaded into the tool

Rejected tasks require action by replacing a component, performing a conformity verification, or repeating maintenance for missing records as well as creating visibility for concession opportunities

Asset transfer tools allow for collaboration between stakeholders to review records and issue resolution resulting in a Safe and compliant delivery

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#### Client and context

A domestic operator required support of inducting 14 aircraft into their system within a six- month period.

The aircraft were scheduled to have postdelivery visit tasks performed within ~ a week from technical acceptance.

The operator's request was to validate the completeness and forecast accuracy of the data loads into their MIS from OEM delivery documents as well as using the operator's most current aircraft configuration as a baseline for setup.

After the first aircraft, scope shifted for SeaTec to include corrections into the MIS, which has a workflow tool for the operator to accept or reject the change before allowing the change into their MIS.

## Approach

SeaTec methodology to align with client's existing processes and controls:

Operated a turn-key process inclusive of:

- Phased approach for each aircraft:
  - Phase 1 task limits > = 90 days
  - Phase 2 task limits < 90 days < 2 years
  - Phase 3 tasks >= to 2 years
- Bridging of maintenance programs to OEM and AMP
- Data uploads into their MIS
- Progress metrics and reporting

#### Outcomes

Reduced man-hours for manual MIS updates

Data mis-matches allow for a concentrated view of the fallout as opposed to a line-by-line review

An in-house tool with the ability to compare OEM to AMP for effectivity, limits, and missing data further reduced risks and level of effort

A second set of eyes validation of the change prior to placing into production mitigated compliance risks

MIS upload of OEM data driving efficiencies and reducing costs and risks Next step OEM data upload directly to operator's MIS (proof of concept in-work)

# Case 3: eTransfer of Components

#### Client and context

A large domestic carrier opted to purchase previously operated aircraft from a foreign carrier and chose to outsource a majority of the aircraft transfers program.

Fleet conformity requirements added complexity to include lead times for service bulletin kits, parts, etc.

Aircraft arrived in batches from two different operators, demanding flexibility, a deep pool of expertise across every maintenance and engineering function, and the ability to surge on demand.

## Approach

SeaTec methodology on approach vetted with client 's existing processes and controls.

Operated a turn-key process inclusive of:

- Receipt and evaluation of records
- AD compliance
- Bridging of maintenance programs and MIS next due forecast requirements
- Validate and correct serialized uploads of component mis-matches
- Authoring task cards and engineering orders
- Packages for Ops Spec addition/ FAA approvals
- Progress metrics and reporting
- Independent validation /auditing

#### Outcomes

Reduced man-hours for manual MIS updates

A team with expertise in their MIS was key to the complexity of the program deliverables

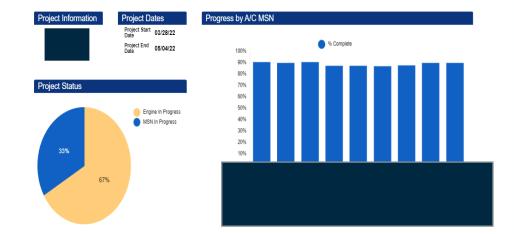
Final input buy-off by client reducing compliance risk

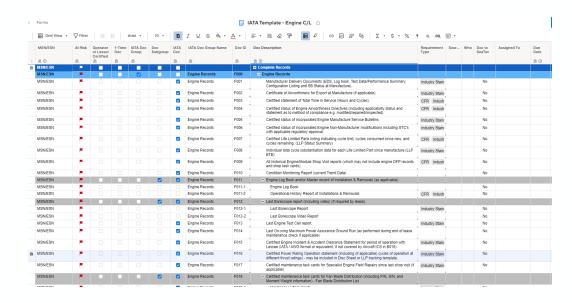
Success in system intake of another operator's data set fulfilling new operator's requirements

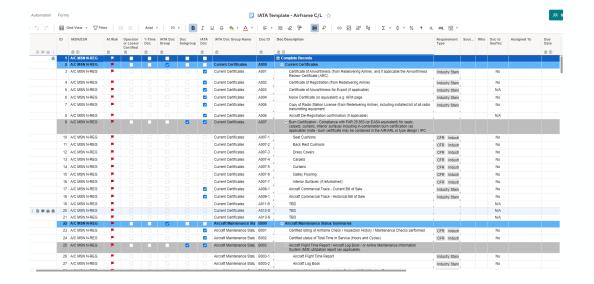
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# SeaTec's Adoption of IATA Best Practices Benefits

- Baseline of robust requirements to engage with client for project scoping
- Repeatable process for asset transfers
- Collaborative issue management
- Quick launch of project tasking with dashboards
- Synergies with others who use IATA A-B-C format
- Spec 2500 and IATA are aligned in approach

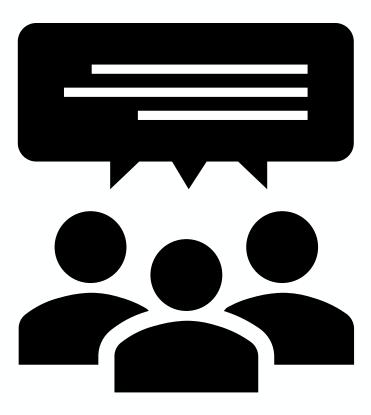






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# **Questions & Comments?**



# WHAT WE DO

